



Company profile

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## The quality of Made in Italy since 1958

When, in 1958, the current President **Alessandro Lavatelli founded the company**, did not imagine that, over 60 years after, the Company would be present with its products in **more than 40 countries**.

Since 1958, the export business has increased a lot and in the last 10 years the company started exporting to **key markets such as Japan, South Korea, Indonesia, China and Russia**.

For decades we have supplied over 2000 customers in Italy and hundreds of customers in **Germany, France, England, Romania, Scandinavia and the rest of Europe**.

We can count between our most important customers international corporations such as **Carrefour, Adeo Group, Metro AG and companies such Unieuro, Coop, Obi**.

Today the company is managed by the new generations but always under the direction of Alessandro Lavatelli that continues to bring ideas, energy and, above all, passion.

**LAVATELLI, THE PRIDE OF MORE THAN 60 YEARS OF HISTORY.**

# Numbers

## 60+

Years of history

## 500+

Articles

## 2000+

Retail customers in Italy

## 40+

Nations we export to

Lavatelli

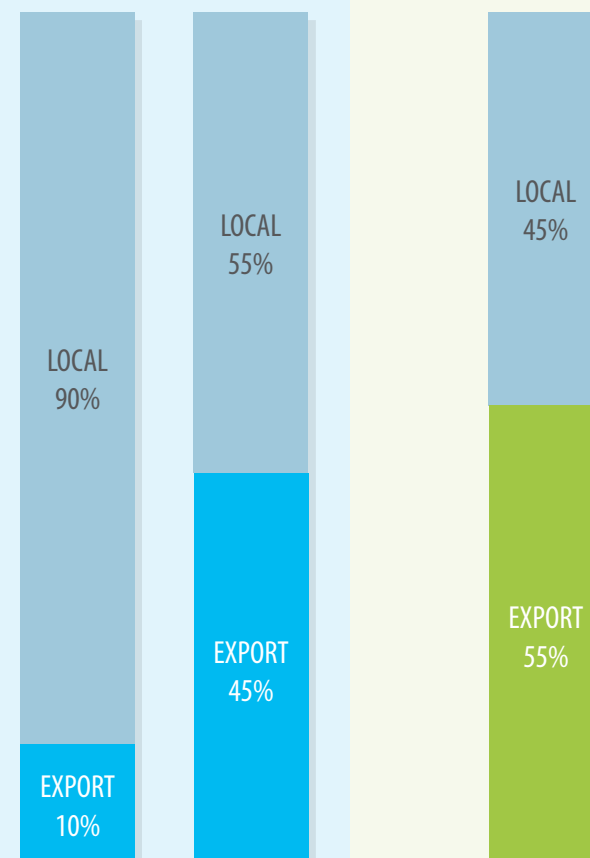
## Internationalization

Exports

2009 ► 2022

Forecast

►► 2023



# Product lines

## HOME STORAGE

- › Cardboard Boxes,
  - › Vacuum bags,
  - › Cases
- and other products for the organization of the wardrobe.*



## HOME TEXTILES Kanguru

- › Calmya weighted blanket.
- › Blanket with sleeves.
- › Music Pillow.
- › Long hot water Bottle.
- › Memory foam Slippers.
- › Mermaid & Shark tail Blanket.
- › Butterfly, Dragon.
- › & Momonga wearable Blankets.
- › Unicorn Mantle.
- › Glow in the Dark Blankets.
- › Led Pillow.





# Home Storage Products

A line of products conceived to **keep the house in order with style.**



We produce a **wide range** of storage boxes: we focus on cardboard boxes, suitable to store clothing or just about anything!

In addition, we propose **many accessories to tidy up the closet and the whole house, such as clothes cases and vacuum bags.**

We carry a wide range of products, to meet the needs of our **worldwide customers.**

Lavatelli S.r.l. produces in Italy **since 1958**, using **100% Italian materials** and it is one of the leading Italian manufacturers on the market today.

For the production of our storage boxes, we use **recycled and recyclable materials.**

Our company exports all over Europe and in more than **40 countries throughout Asia, North and South America, Africa and Oceania.**



Lavatelli has always been strongly concerned about its **customers' needs**; in recent years, we have **constantly improved our products.**

As an example, we have replaced annoying plastic buttons with the new and exclusive self-assembling system, thus reducing to 50 seconds the time required to assemble the boxes and increasing up to kg. 110 the box loading capacity, ensuring unique strength, also thanks to the pre-assembled cover with metal rivets.

The "Baulotto" product line is characterized by a **thin lamination**, which ensures impermeability, accurate and easy cleaning and long durability.

The new "Collection Parfum" is characterized by its **nanoparticles of perfume**, which make for a unique product. The particles are activated when the box cover is rubbed and deliver a flowery fragrance.





# Kanguru® Products

Kanguru is a brand that has always sought to develop original and innovative solutions for your comfort.



## Original and Useful Gift Items

Over the years this has driven it to **reinvent simple everyday items**, improving and adapting them to the needs of those looking for **maximum comfort and relaxation**.



While pursuing this goal it also pays close attention to **ergonomics and aesthetics**, qualities synonymous with the identity and style of Kanguru products.

This is why Kanguru offers a **wide range of textures, styles and fresh, colourful shades** specially designed to enhance its products and make them not only practical but also pleasant to wear or suitable for adding an **extra touch of style** to your home.



# Main Customers



## HYPERMARKETS



## DO IT YOURSELF (DIY)



## E-COMMERCE



## ELECTRONIC RETAILERS



## DEPARTMENT STORES



## BOOKSTORES



## PHARMACIES



## TOYS



## OTHERS



